

# News from Grayling MI.

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Published Every Other Month By **Curt Jansen**

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THE CHART BELOW IS A GLEAMING EXAMPLE OF WHAT THE GLUT OF REPOSESSIONS HAS DONE TO OUR LOCAL MARKET. THERE ARE PLENTY OF OPPORTUNITIES OUT THERE. WE NEED TO CLEAR THE MARKET OF THESE REPO'S BEFORE ANY REAL RECOVERY CAN BEGIN. DO YOUR PART, GIVE ME A CALL AND MAKE AN OFFER ON ONE TODAY. PLEASE DON'T FORGET WHO KEEPS TRACK OF THINGS FOR YOU WHEN YOU, OR SOMEONE YOU KNOW NEEDS REAL ESTATE SERVICES. PLEASE GIVE ME A CALL AND

**“ E X P E C T  
SERVICE AS  
USUAL”  
THANK YOU,  
CURT JANSEN**

## Yes, there is some Good News

Caution: Contains Editorial Comment

The results may be indirect but, Grayling is about to get a shot in the arm. The Camp Grayling training base will be spending a little over 70 million dollars on various projects at the camp proper and several outlying ranges and training areas. In the coming months the Camp will be upgrading and adding new ranges; building a new training classroom; a sorely needed new headquarters building; upgrading and adding barracks; and constructing a new urban warfare tactical training facility. These improvements would indicate that Camp Grayling will be an integral part of the military infrastructure well into the future. This is good news, not long ago there was talk of closing or downsizing the Camp. Anytime there is this much construction going on there will certainly be a few dollars spilling into the local community. And, even though there are no current plans to add staff to Camp Grayling, the operation and maintenance of these additional assets will eventually require more staffing and thus more National Guard and civilian jobs for the area. Training has certainly been down for the last several years

compared to previous decades, with our National Guardsmen deployed in large numbers for extended tours. These improvements may secure increased training for troops from surrounding states that have been going elsewhere for specialized predeployment training.

The civilian Airport facility constructed by the Michigan National Guard in the summer of 2007 is scheduled for more work this spring. The Guard will be moving the aviation fuel tanks to the new site from the other end of the airport as soon as the climate allows. The new taxiway and parking areas are set to be paved in June. There is a possibility of additional hangers to complement those built in 2007. A meeting between the Michigan National Guard and Crawford County officials was scheduled for February 27 to discuss the operation and management of the civilian side of the airport. We should be hearing something from that meeting in the near future. You may not have a need for civilian air services but, the community will benefit as a whole.



### Crawford County Sales for January thru February 2008/2009

Excludes Non-MLS	Sales 2008/2009	Volume 2008/2009	Avg. Price 2008/2009	New listings 2008/2009
Residential	23 / 12	\$3,106,640/ \$669,400	\$135,071 / \$55,783	50 / 42
Vacant	5 / 3	\$409,000/ \$168,800	\$81,800/ \$56,266	12 / 10
Commercial	0 / 0	\$ 0 / \$ 0	\$ 0 / \$ 0	4 / 2

## Helpful Hints From Curt Jansen

Licensed Builder, Heating Contractor,  
Master Plumber, Boiler Installer,

### Real Estate Agent

A few notes from 30 years in the construction trades:

Using a hatchet or a claw hammer to get the ice off your roof? Try an ice pick, there is nothing more efficient for removing ice with minimal damage.

Can't get a good looking caulk job? Try this: apply a smaller bead of caulk from the gun or tube and don't worry about filling every crack, smooth the bead into the crack/corner/edge/ whatever with a WET finger, follow this with a wet, but not dripping, paper towel (those heavy blue ones work best). Turn and fold the paper towel often to keep the excess caulk from getting back on the surface. This method is not really efficient, it takes a lot of caulk (most of it will be in the trash can) and paper towel but, it leaves a very professional looking job.

Butane lighter runs out of fuel too fast? Put it in the freezer for 1/2 an hour before refilling, It will take nearly twice the gas as a warm lighter.

Paint the exposed foundation of your house with tinted foundation paint. A cheap, easy, way to add a lot of curb appeal.

# Crawford County Trivia

Send the correct answer back on the form below and I'll send you an indoor/outdoor thermometer, like the one you used to have from Jansen's .

**In the 1960's, the local Chevrolet Dealership was located across from Spikes where Family Video is now. Before it's purchase by Scheer Motors, it had a most ironic name, do you know it?**

**Hint: \_\_\_\_\_ Chevrolet.**

**Answer for last issue: Flowers by Josie**

Featured Listing: If you know someone looking for a home that DOES NOT NEED any TLC, have them call me to tour this one. No chipped paint; no missing trim; no loose doorknobs, just move in. 3 bedroom/ 1 bath; 2 car garage; fenced yard for kids or dogs. A great value at



\$75,500.

For a look at this or any other listing call **Curt Jansen** and "Expect Service as Usual"

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**Century 21 River Country Real Estate Inc.**



Mail or Fax this form to **Curt Jansen** PO Box 624 Grayling, MI 49738 / Fax 989-348-6598

My entry for Crawford County Trivia \_\_\_\_\_

Add this person to the mailing list Name \_\_\_\_\_

Address \_\_\_\_\_

Take me off the mailing list

City, State, Zip \_\_\_\_\_